

Smoother Water Ahead for Stena Line

International transport and travel service operator, Stena Line, sets sail with Vanco

London, 21 May 2007 – Stena Line IT Services, the global IT service arm of transport and travel operator Stena Line, has appointed Vanco, the pioneering global Virtual Network Operator (VNO), for the provision of the 43 international locations on its European wide area network. The three year, €2.1 million deal will see Vanco become the managed network provider for Stena Line across Europe in 8 countries including Sweden, Denmark, Netherlands, Germany, Norway, Poland, Ireland and UK.

The solution utilises a mix of access technologies including leased lines and DSL, and presents a significant step forward for Stena Line's goal to achieve a managed end-to-end network service across a diverse geographic footprint, while benefiting from the contract flexibility that Vanco offers.

Niclas Ingeström, Head of I.T Infrastructure at Stena Line IT Services, commented: "Having Vanco as a single point of contact, managing our international network, will allow us to concentrate on our key business.

"In addition, Vanco provides us with the flexibility to extend the reach of our network beyond conventional asset based network carrier boundaries, by managing numerous infrastructure providers."

Andy Sumner, UK Managing Director at Vanco, adds: "Stena Line's decision is another clear indication of the strength of Vanco's VNO business model and the synergy with the strategic vision of an internationally recognised business."

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About Stena Line

Stena Line is an international transport and travel service company and one of the world's largest ferry operators. They are leaders in all their markets and their strong position results from the combination of strategic company acquisition and constant service and product development.

Stena Line has three core business areas: Scandinavia, the North Sea and the Irish Sea. Their route network consists of 18 strategically located ferry routes. Stena Line has a modern fleet with a total of 34 vessels including fast ferries (HSS), traditional combi-ferries, RoPax-ferries for freight and passengers, and pure cargo ships. Stena Line provides demanding private and freight customers with cost-effective sea transportation and unique added value.

During 2006, approx. 15 860 000 passengers travelled with Stena Line. 2 990 000 cars and 1 788 000 freight units were transported during the same period.

About Vanco

Established in 1988, Vanco plc (FTSE: VAN) is the pioneering and leading global Virtual Network Operator. Vanco does not own telecoms assets and therefore has the freedom to source infrastructure from the most suitable Asset Based Carriers (ABCs) on a global basis. It provides enterprise clients, directly or through partners, with cost-effective, optimized and fully managed network solutions. Carriers can also extend their off-net reach by accessing, through Vanco, other carrier networks around the world.

With solutions available in 230 countries and territories, Vanco is selected by the world's largest organizations to provide strategic network solutions. Its clients include Accor Hotels, Avis Europe, British Airways, Ford Motor Company, IBM/Lloyds TSB, Siemens, Pilkington and Virgin Retail.

Through the Vanco network solution clients get access to the greatest geographic coverage available through a single provider. Vanco offers incomparable flexibility to customize and adapt the solution in line with market changes and business priorities.

Vanco is recognized by the industry for its financial success and world class customer service delivery. A significant proportion of its investment capital goes into customer care which is reflected by the awards won, independent market research and client retention.

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